

## VOINOVA KATERINA

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### WORK EXPERIENCE

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| <b>Moscow, Russia</b><br>April 16-pres.<br>(4 years)              | <b>UC Rusal (Global aluminum producer)</b><br><i>Investment associate</i> <ul style="list-style-type: none"><li>• Analysis and evaluation of potential investment ideas (estimating company value, financial and market risk);</li><li>• Preparation financial models;</li><li>• Financial and credit risk assessment of potential partners;</li><li>• Deal structuring;</li><li>• Market research and forecast;</li><li>• Preparing memo and other documents for investment committee.</li></ul>  |
| <b>Moscow, Russia</b><br>Nov 15 - April 16<br>(6 months)          | <b>United Metallurgical Company</b><br><i>Business development</i> <ul style="list-style-type: none"><li>• Implementation of goal-directed motivation system for employees;</li><li>• Developed and created educational content for personals (SAP system).</li></ul>  |
| <b>Moscow, Russia</b><br>July 13 - Nov 15<br>(2 years 4 months)   | <b>Scania Leasing (Volkswagen Group)</b><br><i>Senior Credit Risk Analyst</i> <ul style="list-style-type: none"><li>• Financial and credit analysis of potential clients;</li><li>• Launched limit financing (new product) that allow to cut work load by 15%;</li><li>• Analysis and structuring of non-standard big deal of total amount 3.5 mln USD to finance 20 bus purchase, it allowed to sharply diversify portfolio and boost to business development of client (the client's business grew twice for 3 years);</li><li>• Created new reports to value risk/return to better management of portfolio exposure (Analyze of credit/leasing portfolio and reporting to HQ);</li><li>• Deal structuring to provide finance.</li></ul> |
| <b>Moscow, Russia</b><br>Sept. 11 - July 13<br>(1 years 9 months) | <b>CreditEuropaBank</b><br><i>Credit Risk Analyst</i> <ul style="list-style-type: none"><li>• Done career trajectory from scoring deal till main corporate client;</li><li>• Created assessment of risk portfolio and portfolio analysis from zero level that allowed to restart risk management of portfolio and improved soft collections.</li></ul>   |

### EDUCATION

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| <b>Moscow, Russia</b><br>2013 - 2015 | <b>Plekhanov Russian University of Economics</b><br>Master of Finance                |
| <b>Moscow, Russia</b><br>2006 - 2011 | <b>Academy of Economic Safety MIA of Russia</b><br>Specialist of Tax administration  |
| <b>Moscow, Russia</b><br>2009 - 2011 | <b>French University College at MSU</b><br>Foundation of European legislative system |

### SKILLS, ACHIVMENT&INTEREST

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**Languages:** Russian (Native), English (Advanced)

**Skills:** Bloomberg, PitchBook, MS Office (Word, Excel, Power Point, Outlook)

**Certifications:** I passed Level II of the CFA exam, I am a 2020 Level III candidate in the CFA Program.

**Interest:** bicycle, skiing, ballet