

Koshaev Vadim

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Education and Academics

- 2017-2019** **New Economic School**
Finance
Master of Finance
- 2010-2012** **State University - Higher School of Economics**
Management
Master of Strategic Governance
- 2006-2010** **State University - Higher School of Economics**
Management
Bachelor of General Management

Employment Experience

- 09.2016 - current **JSC VTB Capital**
MIS and Strategic Planning Department/Associate Director
Responsible for VTB Group CIB business planning and performance analysis
- Approval of business plans of subsidiaries companies (leasing, factoring) and banks, HO unit's assumptions
 - Develop, maintain financial models by business units, consolidate Group CIB entire budget
 - Maintain strategic financial model
 - Monthly analysis of CIB units' performance, budget and strategy accomplishment control
 - Financial evaluation and challenge of business initiatives
 - Lead team of 2 analysts, supervising work, coaching and mentoring
- Achievements*
- Set up financial planning processes in CIB finance from scratch
 - Adapted VTB Central Finance planning methodologies in CIB finance - treasury result and economic capital allocation by CIB units
- 07.2014 - 09.2016 **JSC Russian Standard Bank**
Planning and Analysis Department/Chief Officer
- Banking products models development (e.g. retail loans, credit cards, debit products)
 - Peer Banks historical financials analysis, preparation market analysis reports for BOD
 - Support of Bank's detailed planning model, scenario analysis and stress testing
 - Financial modelling of business initiatives
- Achievements*
- Set up forecasting process of Capital Adequacy (per CBR)
 - Participated in project of subordinated bonds restructuring program (in charge for long term modelling and scenario valuation)
- 04.2010 - 07.2014 **JSC Raiffeisenbank**
Strategic Planning and Budgeting Department/Trainee - Chief Officer
Responsible for management reporting and business planning of corporate and SME lines
- Achievements*
- Developed and implemented a daily management reporting package for SME
 - Developed Capital Adequacy planning model
 - Participated in the Group MI system localization

Skills

- Language skills:** ▪ Russian - Native, English - Fluent, German - Basic
- Computer skills:** ▪ MS Office (Word, Excel (VBA), Access, Power Point), SAS Enterprise, Cognos, Oracle SQL, Hyperion Planning
- Competences:** ▪ Financial statement analysis, financial modelling, budgeting